

CRAIN'S LIST: LARGEST NONRESIDENTIAL PROPERTY MANAGERS By square feet under management

	Company, address phone, Web site	Top executive	TOTAL square foot nonresidential property under management June 2007	TOTAL square foot nonresidential property under management January 2006	Total square foot nonresidential property under management INSIDE Metro Detroit June 2007	Total square foot nonresidential property under management OUTSIDE Metro Detroit June 2007	Total number of nonresidential properties under management	Major properties
1.	Jones Lang LaSalle Americas Inc. 535 Griswold Ave., Suite 825, Detroit 48226 (313) 967-4121; www.jll.com	Ken Koupal, Jim Becker and Lynn Wagner, managing directors Jerry Burgess, vice president	69,350,000	69,306,680	10,850,000	58,500,000	175	GM facilities, Whirlpool, Visteon, Delphi, Cadillac Place, American Axle & Manufacturing
			■ Acquired Trizec Real Estate Services in October 2006.					
2.	CB Richard Ellis Inc. ① 1000 Town Center, Suite 2300, Southfield 48075 (248) 353-5400; www.cbre.com	Michael Gerard managing director	32,265,401	13,558,488	13,538,432	18,726,969	632	Star Southfield Complex, Southfield; Detroit Produce Terminal, Detroit; Southfield Center /IBM Building, Southfield; Dime Building, Detroit; Dow Chemical Co. Corporate Campus, Midland
			■ Acquired Trammell Crow Co. in December 2006.					
3.	Taubman Centers Inc. 200 E. Long Lake Road, Bloomfield Hills 48303-0200 (248) 258-6800; www.taubman.com	Robert Taubman chairman, president and CEO	30,102,000	25,855,000	4,016,000	26,086,000	22	Twelve Oaks, Fairlane Town Center, Great Lakes Crossing
			Taubman's totals likely will grow next year af- ter the opening of the 640,000-square-foot Mall at Partridge Creek in Clinton Township on Oct. 18. Also, on Sept. 28, the company opened a new 97,000-square-foot wing at Twelve Oaks Mall in				Novi that accompanies the new 165,000-square- foot Nordstrom store. The mall's Macy's store is Macy's is undergoing a renovation and a 60,000- square-foot expansion to be completed in fall 2008.	
4.	NAI Farbman 28400 Northwestern Highway, fourth floor, Southfield 48034 (248) 353-0500; www.farbman.com	Andrew Farbman CEO and co-president	19,710,000	18,900,000	18,750,000	960,000	108	Bingham Office Center, 901 Tower, Oakland Commons, Fisher Building, New Center One, Oakwood Healthcare portfolio, DMC portfolio, Foote Hospital portfolio, Harmonie Park portfolio, Clark Street Technology Park, Metro Commerce Center, College Park Office/Retail
5.	Ashley Capital 41965 Ecorse Road, Suite 320, Belleville 48111 (734) 957-1000; www.ashleycapital.com	Susan Harvey senior vice president	19,300,000	14,700,000	15,000,000	4,300,000	43	Brownstown Business Center, Romulus Business Center, Livonia Corporate Center
6.	Ramco-Gershenson Inc. 31500 Northwestern Highway, Suite 300, Farmington Hills 48334 (248) 350-9900; www.rgpt.com	Dennis Gershenson president	18,814,621	18,608,993	5,815,947	12,998,674	81	Tel-Twelve, Auburn Mile, West Oaks I & II, Hunter's Square
7.	Grubb & Ellis Management Services 26555 Evergreen, Suite 500, Southfield 48076 (248) 357-5756; www.grubb-ellis.com	Michael Scadron senior vice president and director of management services	18,486,667	18,206,926	12,390,188	6,096,479	158	NA
8.	Ford Motor Land Development Corp. 330 Town Center Drive, Suite 1100, Dearborn 48126 (313) 323-3100; www.fordlanddevelopment.com	Sean McCourt chairman and president	17,172,855	17,172,855	17,172,855	0	NA	Ford headquarters, Regent Court, Ford Research & Engineering Center, Fairlane Plaza
9.	Redico L.L.C. 1 Towne Square, Suite 1600, Southfield 48076 (248) 827-1700; www.redico.com	Dale Watchowski CEO and president	15,149,392	16,476,686	11,752,595	3,396,797	67	American Center, One Towne Square, Trott Financial Center, Green Oak Village Place, Waterside Marketplace
10.	Finsilver/Friedman Management Corp. 34975 W. 12 Mile Road, Farmington Hills 48331 (248) 324-2030; www.friedmanrealstate.com	David Friedman CEO and president	9,367,274	8,156,329	6,038,436	3,328,838	95	Crystal Glen, Sheffield Office Park, LeVeque Tower, Arborland Mall, Pinnacle Commerce Center,
11.	The Hayman Co. 5700 Crooks Road, Suite 400, Troy 48098 (248) 879-7777; www.haymancompany.com	Stephen Hayman president	8,944,000	8,500,000	4,762,000	4,182,000	NA	Troy Technology Center, Northfield Office Park, Triad Office Park, Forum at Gateways, Bloomfield Office Center, Ottawa Towers, Oakland Office Center, Bingham III Office
12.	Signature Associates, A Cushman & Wakefield Alliance Member 1 Towne Square, Suite 1200, Southfield 48076 (248) 948-9000; www.signatureassociates.com	Steven Gordon, president John Salsberry, director of property management	7,685,328	6,991,308	6,322,229	1,363,099	85	Bridgewater Place, Four SeaGate Building, Visteon, Airport Square, UnaSource Health I & II, Wellpointe Medical Building, Professional Plaza, Livonia Industrial Complex
13.	McKinley Inc. 320 N. Main St., Suite 200, Ann Arbor 48104 (734) 769-8520; www.mckinley.com	Albert Berriz CEO and president	7,464,801	5,124,424	1,626,965	5,837,836	44	Huron Village Shopping Center, Ann Arbor; Chelsea Clocktower Complex, Chelsea; McKinley Towne Center, Ann Arbor
14.	Etkin Equities L.L.C. 29100 Northwestern Highway, Suite 200, Southfield 48034 (248) 358-0800; www.etkinllc.com	James Ketai and Douglas Etkin member and principal	6,800,000	7,170,000	6,800,000	0	55	College Park, Livonia; Brookfield Office Park, Farmington Hills; Pontiac Centerpoint Campus, Pontiac
15.	First Industrial Realty Trust Inc. 2000 Town Center, Suite 2330, Southfield 48075 (248) 357-4050; www.firstindustrial.com	Larry Emmons regional director	6,480,130	6,236,282	5,162,069	1,318,061	NA	Airport Park; Metro Distribution Center; Huron Commerce Center; Capitol Business Center
16.	Broder & Sachse Real Estate Services Inc. 260 E. Brown St., Suite 200, Birmingham 48009 (248) 647-4100; www.brodersachse.com	Richard Broder president	6,186,200	6,186,200	5,581,500	604,700	56	Walgreens Portfolio, Birmingham Place, One North Main, Silver Triangle, 260 E. Brown Street, South Fleet Plaza, Metro Place Center
17.	Hines Interests L.P. 200 Renaissance Center, Suite 1400, Detroit 48243 (313) 568-5600; www.hines.com	Charles Watters vice president	5,455,104	9,140,000	5,455,104	0	NA	General Motors Renaissance Center, River East Center, Millender Center, Compuware, Coleman A. Young Building, One Northwestern Plaza
18.	Schostak Bros. & Co. Inc. 25800 Northwestern Highway, Suite 750, Southfield 48075 (248) 262-1000; www.schostak.com	Robert Schostak and David Schostak co-presidents	5,275,000	4,798,059	3,361,000	1,914,000	NA	Bloomfield Plaza, Maccabees Center, Laurel Park Place Office, Wonderland Village
19.	Kirco Management Services L.L.C. 101 W. Big Beaver Road, Suite 200, Troy 48084 (248) 680-7180; www.kirco.com	A. Mathew Kiriluk II president	4,838,091	5,502,540	3,590,467	1,247,624	44	Brewery Park, Columbia Center, Oxford Pointe, Oak Hollow, Baldwin Commons, Shelby Creek
20.	Burton-Katzman Development Co. 30100 Telegraph Road, Suite 366, Bingham Farms 48025 (248) 647-8811; www.burton-katzman.com	Peter Burton president	4,072,997	3,386,979	3,507,348	565,649	48	Arboretum Office Park, Bingham Office Complex
21.	Agree Realty Corp. 31850 Northwestern Highway, Farmington Hills 48334 (248) 737-4190; www.agreerealty.com	Richard Agree chairman, president and CEO	3,369,724	3,355,234	704,375	2,665,349	60	Borders Headquarters, Ann Arbor; Mt. Pleasant Shopping Center, Mt. Pleasant; Petoskey Town Center, Petoskey
22.	Pogoda Management Co. 30301 Northwestern Highway, Suite 400, Farmington Hills 48334 (248) 855-9676; www.pogodaco.com	Maurice Pogoda president	3,150,000	3,100,000	2,450,000	700,000	40	National Storage Centers
23.	Nemer Property Group Inc. 26877 Northwestern Highway, Suite 101, Southfield 48033 (248) 352-2080; NA	Larry Nemer president	2,600,000	2,600,000	2,600,000	0	13	Galleria Officentre, Omni Officentre, Troy Place, AeroPlex
24.	Colliers International 2 Corporate Drive, Suite 300, Southfield 48076 (248) 540-1000; www.colliers.com/detroit	Leo Tosto, managing partner and director Cameron McCausland, director of brokerage services	2,371,493	NA	2,122,358	249,135	47	Wayne State University-Oakland Center; Airport Distribution Center, Dime Building
25.	Transwestern 32255 Northwestern Highway, Suite 206, Farmington Hills 48334 (248) 932-2840; transwestern.net	William Harvey IV senior vice president	2,064,954	2,083,464	2,064,954	0	11	12 Mile Crossing at Fountain Walk, Novi; 777 E Eisenhower, Ann Arbor; Triatria Office Building, Farmington Hills; Long Lake Crossings, Troy

A property manager oversees all financial, administrative, contractual, maintenance and daily operations for the interior and exterior of properties. This list is an approximate compilation of the largest such companies in Wayne, Oakland, Macomb, Washtenaw and Livingston counties. Companies with headquarters in the Detroit area are listed with their total property under management. Companies outside the area are ranked by property managed by their Detroit offices only. This is not a complete list but the most comprehensive available. All information was obtained from the companies. NA = not available.

LIST RESEARCHED BY ANNE MARKS AND JOANNE SCHARICH